

YOUR BUSINESS PARTNER FOR GROWTH

▶ ABOUT HSBC

Throughout our history we have been where the growth is, connecting customers to opportunities. We enable businesses to thrive and economies to prosper, helping people fulfil their hopes and dreams and realise their ambitions.

OVER 150 YEARS' EXPERIENCE
SUPPORTING BUSINESS GROWTH





HSBC COMMERCIAL BANKING OPERATES IN

54 COUNTRIES & TERRITORIES

covering the developed and developing markets that matter most to our customers. Our global reach, expertise and teams of relationship managers support approximately two million business around the world connecting them to opportunities to help them thrive and grow.

▶ AWARDS



HSBC named 'World's Best Bank' by Euromoney 2017




'Best Overall Offshore RMB Products and Services' in the Asiamoney Offshore RMB Poll 2017




'Best Trade Bank in the World' and 'Best Trade Bank for Innovation' by Trade and Forfaiting Review 2017

▶ HSBC IN NEW ZEALAND

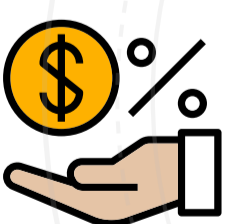
- 1** The first foreign bank to be granted a banking licence in New Zealand, in 1987.
- 2** Banking services via three global businesses: Commercial Banking, Global Banking and Markets and Retail Banking and Wealth Management.
- 3** Offices in Auckland, Christchurch and Wellington.



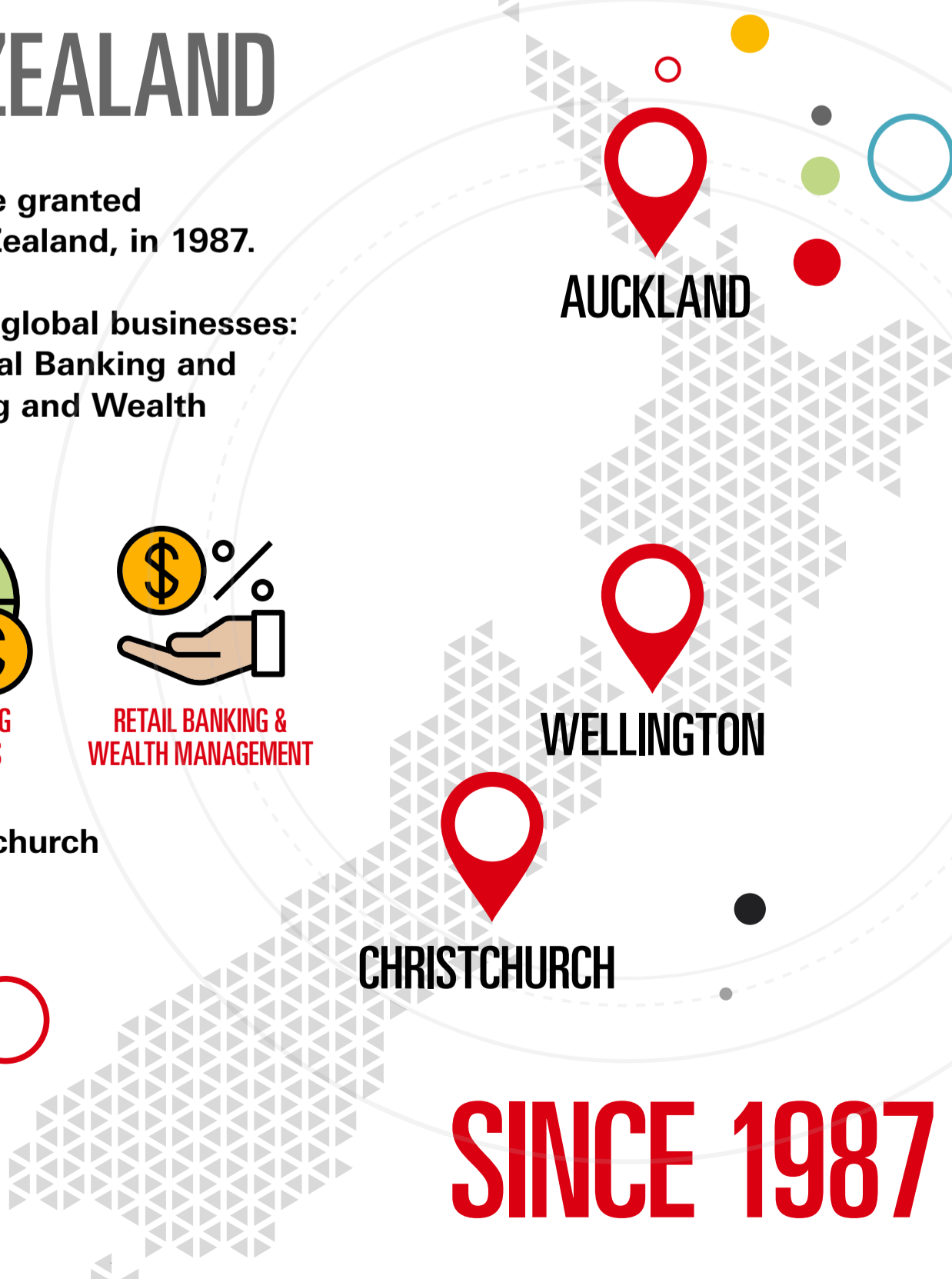
COMMERCIAL BANKING



GLOBAL BANKING AND MARKETS



RETAIL BANKING & WEALTH MANAGEMENT



AUCKLAND
WELLINGTON
CHRISTCHURCH

SINCE 1987